## THE HERALD

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WEDNESDAY, SEPTEMBER 12, 1917.

A LINE O' CHEER EACH DAY O' THE YEAR. By John Kendrick Bangs.

AS TO ENVIRONMENT.

If my surroundings make my life For good or evil, joy or strife, Then it were well to keep an eye On things that I'm surrounded by, And if I find them moulding me Into a sheer futility

To pack my bag without delay. And move away. (Convright, 1917.)

Still, what's a little matter like five submarines between friends?

"Is Washington Really a Model

Maine? The "unwritten law" has made its appearance in London, repeating its decided success in New York,

Which will be No. 2 among our friends of the foreign-language press to be visited by the Secret Service?

The excessive amiability of Mr. Lansing toward Sweden is almost Machiavellian, in view of his mean

After November, we suspect that Ground.

There were doubtless more "roasts" night for the released Occoquan

missing from the name of that Rus-They raided a German newspaper

newed protests from Kalser Bill on "American brutality."

ot in-

dinner in Paris a couple of years ago? ture of Russia should reach an im-Christmas seems to be a favorite time passe which means, practically, that than that of the preceding year. for European festivities,

### HARVEST IN FLANDERS.

But only crosses, row by row, Where stalwart reapers used to go.

In Flanders fields no women sing. As once they sang, at harvesting. No men now come with scythes to

The little crosses, row by row. The popples wonder why the men And women do not come again! In Flanders, at the wind's footfall, The crosses do not bend at all. As wheat and barley used to do Whenever wind went running through The popples wonder when they see The crosses stand so rigidly!

What they have done, for reckoning, At harvest time what byre or bin Have you to put these crosses in?-What word, for men who marched to past twelve months. But it would

O God, to whom all men must bring

Not wheat, but crosses, row by row?

Alas! Our tears can never bring The men who came here harvesting And come no more! We do not know What way the singing women go. Their songs all still! But crosse stand

Row after row in Flanders land! Louise Driscoll, in the New York

Times.

### Page Ananias.

The following was handed to us by the youngest bachelor in Camden, but we doubt his sincerity in wishing for a girl of the kind mentioned: Backward, turn backward, O Time, in your flight, Give us a girl whose skirts are not tight,

Give us a gir! whose charms though few, Are not exposed by too much peek-a-

hoo.

Give us a girl, no matter what age, Who won't use the streets for a vaudeville stage.

Give us a girl not too shapely in view. Dress her in skirts that the sun can't shine through.

—Camden Chronicle.

The "Peace Plot."

The whole absurdly inflated, dropsical, tophcavy spouting of "peace talk" which comes incessantly from Stockpacifism which persists despite the most brutal discouragement-all this is designed to slow up American war preparations!

This, at least, is what the State De partment thinks. Nothing in peace gossip now but a mirage; nothing but a straw man to be knocked down when convenient. It reflects, undoubtedly, ardent German and Austrian desires for peace; but its primary motive is to give the American people the idea that further sacrifices are unnecessary because peace will come before American forces in considerable number reach the fighting front in France. The extraordinary nature of the Ger-

man peace propaganda, its outcroppings in all quarters of the globe, its curious iteration and reiteration on a single droning chord, should be given a larger significance than this, however. Even if a considerable proportion of the American people were fooled by it, it would make little difference in the actual physical facts of our war preparations, because they have already progressed into the middle stage. When American blood is being shed through the bombing of hospitals-and when it is shed in the trenches-there will be little or no thought in the true American mind then of any turning back or slowing up merely because peace possibly may come in a few weeks. On the contrary, the war spirit then will be more vital than ever,

We incline to the belief that the German propaganda is ordered primarily because Hohenzollernism is "in a hole." It is true that the coming winter is not going to be one without its moments of deep pessimism and gloom for the allies Anything and everything may happer to Russia. The submarines may maintain their steady toll. The Italian of fensive may disappoint present ex City?" All right. We give up. Is it? pectations. But none of these things will outweigh the quiet assurance of Wonder how much picketing had to the allies that their immensely do with the defeat of suffrage in superior resources are going to count in the end. Nothing will outweign their faith in America, and certainly nothing will outweigh America's confidence in herself. It is probable that these facts are perceived, dimly enough, perhaps, in Berlin. At any rate, it accounts for much of Germany's desperate anxiety to procurpeace without delay.

### Kerensky or Korniloff?

The tragic spectacle of a Russia torn by intrigue and dissension, the football of radicals who know neither Charles F. Murphy will see less of discipline nor any form of restraint, Delmonico's and more of Good is presented in the crisis which has arrived in the relations of the two leaders, Kerensky and Korniloff,

than toasts in the suff banquet last A few weeks ago the world was idolizing Kerensky as the "savior of Russia." He has lost considrably in prestige since that time. Not because Somehow or other, it always seems he has failed to do the impossible, but to us as if something was radically because it seems that he has failed in grasp and in vision. He is so deeply enmeshed in Socialistic doctrine that he does not always see the immediate in Philadelphia yesterday. Predict re- duty for his hand. As a dictator he is in still-the Socialist. He does not al-

Korniloff, a militarist, sees iron con-Seems almost impossible that even trol as the only salvation of the couna "Wall Street Major General" could try. He is not an autocrat, not one make a six out of a one, when a came who would restore the Czar to the to transcribing that "sinking the Winter Palace, But he sees what apsub's" story of yesterday morning. parently Kerensky does not see-that Even sugar is going to be licensed the forces rending and ripping Russia that ended on August 1 were \$6,250,000,by Mr. Hoover now. Doubtless he will be broken and destroyed by nothing less than force. He is in favor of applying army methods to The suggestion has been made that the nation. Kerensky is still the conciliator, the "fixer." He is attempting

anarchy must ensue for a period. But an idealistic government, such as that to which modern Russia aspires now the markets of the world that are now anarchy must ensue for a period. But to which modern Russia aspires, now In Flanders fields the crosses standStrange harvest for a fertile land:—
Where once the wheat and barley a struggle. More than three-quarters

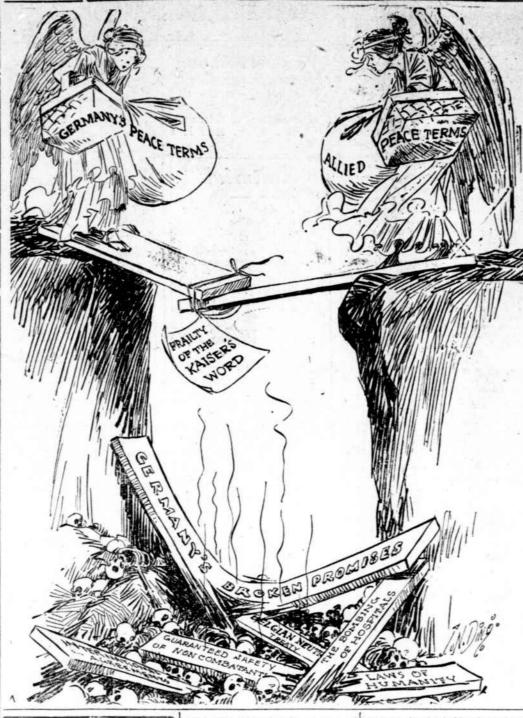
to which modern Russia aspires, now available for the purpose of selling American steel commodities. As there the scrap-heap, does not come without States which has endeavored to com-Where once the wheat and barley a struggle. More than three-quarters of a century passed before the United kets of the world for steel, the pre-With scarlet popples running through. States, blazoning liberty and democ-With scarlet poppies running through. States, blazoning liberty and democracy to the world, abolished the curse racy to the world. rise full-panoplied into the glory of an ideal democracy. Indeed, she must be on her guard that her own folly does not give its discarded autocracy does not give its discarded autocracy reasons given for the belief that wade a cunning chance to slip back into competition between these two corpower. Such a denouement would cause despair throughout the civilized

For the nations leagued with Russia under Prussianism, there is only one thing to be thankful for. Winter, the ancient friend of the Muscovite in war, is fast approaching. Hindenburg war, is fast approaching. Hindenburg warlous subsidiaries of that corporations by the manager of one of the leading hotels of Washington, when questioned on how the swarms of visitors to Washington are being accommodiated. winter, but he will win merely a strongly believe in fair and reasonable pyrrhic victory. He may strike for competition. Odessa through Rumania, and the capture of this Black Sea port would be the biggest German victory of the bring Germany no nearer to a decision than she was before.

## OPHELIA'S SLATE.



### NOT SO FAR APART—BUT



### HOLLAND LETTER The Biggest Daily Financial News Feature of

the Country's Best Newspapers.

chance coincidence, announcement was made upon the same day of a large falling off in our foreign trade in July and also of the purpose of the American international corporation to undertake a world-reaching extion to undertake a world-reaching extinct the opportunities for export trade in sicel and iron commodities. They both believe that there is to be business for American steel after the war is ended will be so great as to cause the plants to the limit of their capacities.

10 Kest in Futter 3 little under the opportunities for export trade in sicel and iron commodities. They both believe that there is to be business for American steel after the war is ended will be so great as to cause the plants to the limit of their capacities.

The mountained, uncared for, unclaimed, another pauper, dead after an illness of months, will be laid to rest in the District to temorrow, by men paid by the District to bury unclaimed dead. The man, whose name is supposed to be known but withheld, died here \$200,000,000 less than the money value of the exports in June and about \$60,-000,00 less than the money value of the exports in July of last year. On the other hand imports were considerably decreased. Nevertheless the total exports for the twelve months

ciliator, the "fixer." He is attempting a task which daily grows more impossible. He is on the wrong track. If is a pity that two such men must clash. It is a pity that, with the enemy at the gates, with Teuton inleves." And weren't. Kaiser Bill's dinner in Paris a couple of years ago? will be found greater in money value

> mand a considerable share of the marunreasonable competition. One of the is ended. but fairly is found in the fact that the International corporation intends to confine its export business in the steel commodities which it will offer in other

foreign markets for the products of the corporation. Mr. Farrell built up a remarkable organization. It covered not only the science of selling and the training of expert salesmen but also various geographical, radical and political characteristics of the other nations. It was perhaps the best training school in the United States for any who desired to be instructed in directions. school in the United States for any who desired to be instructed in dip-lomacy, in world politics, in geo-graphy and in trade. Mr. Farreli met with strenuous competition, principally from the German manufacturers. He found that the Ger man exporters were guided by somewhat different methods from those which were advocated by the United States Steel Corporation, that is to say, the Germans adopt music ed any means, fair or unfair, to secure trade, whereas the methods of the Steel Corporation selling agency cock, were in perfect accord with the hightrict Supreme Court by Lillian Glaswere in perfect accord with the highest business integrity.

Notwithstanding this competition and the almost equally strenuous competition brought to bear by England exporters the Steel Corporation's selling agency gradually commanded a good share of the foreign trade. At last it was possible to report that the money value in a single year of the exports of iror and steel commodities including those which were the product of the International Harvester Com-

an steel manufacturers,

the American international corporation to undertake a world-reaching export trade in steel manufactured in the Urited States. The Washington authorities give no explanation for the decrease in our international trade in July, merely stating that that trade was the lowest in money value since February, 1916. In July the exports were of the money value of \$375,000,000 which is almost exactly \$200,000,000 less than the money value of \$376,000,000 le plant at Birmingham, Ala. When the pant at Birmingham, Ala. When the work at Birmingham is completed the corporation will be in a position to command a large trade in South America because, by reason of the proximity of the Tennessee plant to the Panama Canal and, in fact, all of South America, its products can be marketed in the southern contingent marketed in the southern contingent at prices which should prove attrac-tive. Then, too, the steel corporation is establishing a great shipbuilding plant upon tidewater, near Newark, N. J. This is done because the managers of the corporation believe that ships and steel barges after the war is ended.

The difference between the American International Corporation and the United States Steel Corporation, so far as foreign trade is concerned, is to be found in the fact that the in-ternational corporation is not a man-ufacturer of steel and iron products, whereas the United States Steel Corporation has now the largest cutput of these products of any steel indus-try in the world. Both corporations have ample capital. Both are officer-ed by men of very great ability. Both understand modern selling methods and both are familiar with conditions which prevail in all of the 'oreign markets. Both should therefore find that the markets are great enough or large enough to absorb American steel at least for years because the German and English manufactu will not be in a position to e will not be in a position to enter strongly in competition with the steel exporters of the United States at Corporation, Competition of that kind, strongly in competition with the steel however, will not be dreaded by the steel company, nor will there be any least until some years after the war

### Local Hotels Swamped By War Visitors Washington hotels cannot accom

modate the flood of visitors which is pouring into the city on account of the war.

Men accustomed to an entire suite A year or two after the United States Steel Corporation was organized, James A. Farrell, now president of that corporation, be gan preparation for command of the foreign markets for the products of the corporation. Mr. Farrell huilt up a remarkable oversulvative. Work on the completion of several new and larger hotels is being rushed in an effort to take care of the city's increased demand for quarters.

The largest amount of space hotels is taken up by committees and delegations called here from different organizations to confer with the heads of various departments regarding the prosecution of the war. Blames Practical Joker

For Domestic Trouble A special delivery letter, breaking an engagement and coming appar-ently from a woman, was really ently from a woman, was really written by a man friend of his, as a joke, states Edwin C. Glascock, a musician, in the answer to the suit for limited divorce filed in the Dis-

The husband claims that he has

MANDO Removes superfluous hair from or under the arms. The new style gowns make this preparation indispensible. Sold by Good Drug and Department Stores.

pany were somewhat in excess of not been in the habit of correspond ing with other women and, as he is The American International Corporation purposes developing a very strong selling department which is to be occupied exclusively in meeking markets in other lands for the products of the independent American steel manufacturers.

# Charles M. Schwab and President Unclaimed Body of Man

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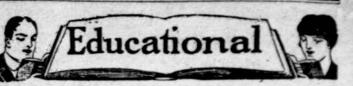
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